

Capitation Fees Explanation and Rationale

- **From the 30th Nov 2019 AGM minutes....**
- **CAPITATION FEES:**
- *“That the AGM adopts option two of the updated Constitution stating that a Capitation fee paid by each Member District to New Zealand Indoor Bowls.*
- *The fee would be the same as received this year”.*
- Edgar/Lawson
- **THE RATIONALE:**
- To give Districts a ‘tool’ so that they can increase the total of registered players within their Districts and be rewarded for their efforts
- A chance to increase player numbers in a variety of ways and at local events to increase revenue for the District/Clubs
- To provide greater certainty for budgeting in that the 2019 affiliation fees remain fixed despite anticipated increase in participation at Districts and Clubs
- Our sport continues to decline in numbers and yet we are aware that many bowlers are unaffiliated and/or are social players. It is the responsibility of Clubs, Districts and NZIB to grow the sport.
- In the best interests of the game we must record ALL who play the game and not just the registered members as our many stakeholders want to know are there more people playing Indoor Bowls.

What happens next?

NZIB will send each District an invoice for 2020 capitation fees based on last year’s (2019) membership numbers.

What happens if my District’s membership falls?

You pay the same as 2019.

What happens if my District’s membership falls and it is a financial burden for the District to pay the invoice?

Contact your Executive liaison person or another Executive member to discuss the matter. We will endeavour to work something out to alleviate the situation; please refer to the section below...*so, how do we get new members to join Indoor Bowls?*

What if my District’s membership increases?

You pay the same as 2019.

Don’t I have to pay the extra to NZIB?

NO

So, the District keeps the money – what does NZIB want?

- Numbers...this helps us to accurately record ALL who are playing and show growth in our sport at club, regional and national level, irrespective of their class of membership i.e. casual, midweek, senior, junior ‘pay for play’ etc. This in turn helps us to accurately monitor the ‘health’ of the game and to secure financial relationships with our funders.

- We also want to be able to build relationships with our bowlers at all levels. It also helps your District to do the same!

What if my District doesn't like the new capitation fee structure?

- The *method* by which collection of fees occurs is voted on each year at the AGM, so consider the issue carefully during the year and be ready to have your delegates represent you at the 2020 AGM.
- But let's work together to give this initiative a try.

Might an existing member end up paying more than a new member?

- A number of sports are moving towards flexible or multi-tiered memberships e.g. a social membership to take part in a business house event or school holiday group. Perhaps a new participant may not want to belong to an existing club and pay a set fee to play for the season, including affiliation.
- Any benefit to a new/social member in the short term is a win for your District and for the future of indoor bowls.

Who records the players' names?

- The players' names and contact details stay with the District

What about non-affiliated bowlers?

- We all know there are likely to be as many or more non-affiliated bowlers who play our game than there are affiliated bowlers. Probably there are some in each District...is there a way you can reach out to these bowlers and organisations to offer a different type of membership or at least get some bowlers to fully affiliate.

What does this mean for the District?

- The District still needs to set its own fees for the year. What you will know is how much you need to pay to NZIB for 2020 - how you charge to cover that is over to you.
- What may be needed is a change of mindset into what membership and participation looks like in your District. The obvious answer is to find new bowlers...
- Over time, as new approaches to membership come into play, your District may need to look into changes to its rules/constitution around what membership looks like and how fees are collected.

To discuss this further or should you have any queries please don't hesitate to contact your local Executive member...we are here to help; <https://www.nzindoorbowls.co.nz/executive/>

